

Telesales Specialist

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Company: Regent Educonnect

Location: Dubai

Category: healthcare-practitioners-and-technical

Company Description

Regent Educonnect is a highly reputable platform that allows individuals to develop skills in various fields and career paths through online education. Our focus is on providing a flexible, accessible, and engaging way of learning, and we are committed to offering courses that can help people around the world achieve their educational goals.

Role Description

This is a full-time on-site role for a Tele Sales representative located in Dubai. The main duties of the Tele Sales representative will include making calls to potential customers, promoting courses and services, providing support and training to customers, and ultimately closing sales. The Tele Sales representative will also be responsible for following up with leads and ensuring customer satisfaction.

Qualifications

Customer Service, Communication, and Sales skills

Experience in providing Customer Support and Training

Proven track record in sales

Strong interpersonal and communication skills

Ability to work well under pressure and meet targets

Fluency in English, Hindi language is a must

Experience in the education industry is a plus

Bachelor's degree in Business Administration, Sales, Marketing or related field

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