

United Arab Emirates Jobs Expertini®

Terminal Manager

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Company: Impala Terminals Group

Location: Dubai

Category: other-general

Main Purpose: Lead, direct, and control the activities of the operations within the country in a way that it will achieve its short and long term financial and operating objectives as set by the corporate business plan. Responsible for leading and guiding storage activities, ensuring safe and efficient operations.

Knowledge Skills and Abilities, Key Responsibilities: KEY

RESPONSIBILITIES Establish and oversee budgets, plans, policies, and programs that will effectively implement the business strategies and objectives set by the Board, and parent company.

Liaise with other business units and country heads across the whole organization to ensure that the strategies and activities of the company's business units are integrated with other parts of the business and are aligned with the overall corporate objectives. Liaise

with local managers of the business lines to ensure the highest growth and profitability

(EBITDA) in line with regional objectives. Ensure compliance to policies, procedures and

country Laws & Regulations Determine appropriate KPI's for the terminal that will measure,

track and assist in delivering suitable outcomes. Monitor competitive environment of the

business unit to identify threats and opportunities and develop business plans to address

them. Monitor CAPEX and OPEX Budget expenditure, continuously drive for cost

optimization and improved levels of service, coordinate the completion of Capex and major

OPEX projects. Act as legal representative at the appropriate level. Liaise/follow up with legal

counsel on legal cases against/for the company in the country. Set and monitor appropriate

KPI that will measure terminal and storage efficiency, costs, health and safety, financial

results, business process and human resource management. Lead, direct, evaluate, and

develop a team of divisional managers that will ensure that the company's strategy is

implemented effectively, consistently and according to established guidelines and budgets.

REQUIREMENTS
Experience: 10 – 15 years in the petroleum business, in managing major Liquid Petroleum Terminal, including up to 6-7 years in a leadership role managing storage business. Engineering degree in industrial discipline. Post graduate degree in strategic, operational management or business administration is preferred.
Skills: Business acumen Strong problem solving and decision-making skills Managerial and leadership skills Good English written and oral communication skills. Bilingual: English and Arabic (preferred) Strong knowledge of Microsoft Office applications (Outlook, Word, Excel, Access, Power Point). Ability to draw on a broad network of relevant industry contacts. Driven, Energetic and ability to perform under pressures in a dynamic environment
Competencies: Ability to set and strong desire to achieve high standards. Ability to work with diverse workforce. High integrity, strong “team” oriented executive that hires ‘A’ players. Ability to recognize employees’ strengths and develops them. Ethical and honest, passionate and energetic. Well organized and disciplined. Highly intelligent. Strong strategic thinker. Creative and innovative. Detail-oriented. Planning and organizing skills

Key Relationships and Department Overview:
KEY RELATIONSHIPS
Internal – Operations, Logistics, Procurement, Finance, HR, Maintenance, HSE
External – Customers, Authorities, Consultants

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About Us
Impala Terminals is a multimodal logistics provider focused on export-driven economies. It owns and operates a network of ports, port terminals and warehouses which, combined with its transport assets, provide end-to-end logistics solutions for dry and liquid bulk cargoes, general cargo and containers. Impala Terminals employs over 1,500 members of staff and owns and operates 28 facilities across 20 countries around the world, with USD2.5 billion of assets under management. Impala Terminals was created in 2010 as a wholly owned subsidiary of Trafigura, a market leader in the global commodities industry to support the company’s commodity flows. In December 2019, a joint venture was created between Trafigura and global fund manager IFM Investors to own and operate Impala Terminals’ network of concentrates terminal infrastructure in Mexico, Peru and Spain, and also includes oil supply chain including fluvial barges, oil tank terminals and retail outlets operating under a Puma Energy brand in Paraguay and a global operations which provide global freight forwarding and multimodal transportation services for Trafigura and third party clients. The strongly backed company has an ambitious business plan with strong targets for investment and growth, whilst continuing to apply the highest standards in health, safety and environmental management.

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