# **United Arab Emirates Jobs Expertini®**

# Travel consultant Job in Dubai | Adrenaline Travel

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Company: Adrenaline Travel

Location: dubai

Category: other-general

Description: Meeting predetermined sales & revenue targets

Developing monthly trips sales strategy & plans

Effectively ensuring prospective travellers fully

understand our trips & services offered

Managing sales conversations across various

communication channels

Sourcing new leads alongside the existing team

Working closely with other team members to meet

company targetsJob Responsibilities:Maintaining a high level of customer service at all times

Increase customer reviews with high quality ratings Marketing

Participate and assist in setting marketing strategies and launch of new products

Response to customer inquiries: through several social platforms Operations:

Handling customer's reservations all over the world including accommodation, tours, rental

and any other requested activities or services.

Effectively liaise, advise and sell the Adrenaline Travel trip style

Lead the reservation department to achieve company target

Direct reservation amendments, additions and cancellations.

Assist reservation team members specially working with online systems.

Negotiate with the hotels and get the best available rates.

Handling groups reservations & requests.

Advisory for the customers for alternative Hotels & Cruises Finance:

Monitor and maintain the right pricing according to company guidelines and agreed profit margins

Achieve the company sales revenue and profit targets

Make sure all customer payments are done in timely manner (collections)#J-18808-Ljbffr

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