

Turbomachinery Engineer Retrofits Jobs In Dubai UAE 2023 | Salt

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Category: sales-and-related

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To provide turbomachinery services and to support business growth globally. The primary role is to manage and execute DGS Retrofits of related Turbo Equipment around the world within the scheduled timeframe and budget allocated. From time to time the retrofit may be related to other types of gas emissions. Other essential services include site surveys/audits, field work, technical advice rotodynamic analysis, design of compressor parts and/or their modifications and report writing/.

Responsibilities:

Prospect and conduct feasibility studies on retrofit and upgrade opportunities, including pursuing the necessary follow-up activities. Prepare commercial and technical proposal for potential customers.

Support and proof-read technical reports before issuing to customers

Support John Crane Methane Initiative by auditing Customer sites, providing technical recommendation on curbing emissions of existing oil seal equipped compressors, assist in installation of emission reducing equipment.

Manage and execute dry gas seal retrofit projects within the scheduled timeframe and budget allocated.

Prepare a RDA report and present it to the Customer.

Conduct sales and technical presentation (including on-site training) on Turbomachinery

related products and to support existing business and identify new opportunities.

Liaise with engineering/purchasing departments and contractors on machining, fabrication, and assembly works.

Provide customers with technical support and solutions, including field service, commissioning, and troubleshooting as may be required from time to time.

Create and manage detailed technical and commercial proposals and justifications for important (turnkey) projects

Support John Crane Coupling Sales and Marketing by providing technical expertise on the subject.

Identify areas of opportunities via field visits, site surveys and other general technical customer involvement. Opportunities may include failure investigations, upgrades, etc.

#J-18808-Ljbffr

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