

Uber Luxury Manager - Dubai mall

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Company: Dior

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Uber Luxury Manager - Dubai mall

Position

Within the Mall, the Uber Luxury Manager is a **Pillar** to the store activity on their VIP customer relationship management.

Ensure all Salon Prive targets and objectives are achieved, with Boutique Manager.

Representing within the Salon Prive Maison (Ambassador and Host).

Engage the boutique VIP Managers team, in driving their clients to Salon Prive and offered and offered Uber luxury categories.

Develop new talents with Uber luxury mindset and culture.

Contribute & participate in the Salon Prive full year client engagement plan, in coordination with the Boutique Director.

Build a strong relation with all Elite and super Elite Clients.

Recruit and upgrade Uber luxury clients.

Create an exceptional client experience by delivering the ultimate service and Uber luxury know how to our clients.

Coordinate with marketing team on hosting all special event related to the season key dates or one to one approach with top clients

Daily one-to- one clients planning for Salon Prive within the Boutique (Calendar of Appointments)

Develop VIP Client Managers Team on Uber Luxury.

Attending all appointments with Elite Clients for Haute Couture.

Profile

Objectives to be set based on below:

Daily one to one client planning for the Boutique's Salon Prive.

Target defined on Super, Elite, VVIC recruitments and upgrading.

Team Development: leading a team with Salon Prive culture (train develop, know-how and expertise)

Events planning and key activities of the Salon with a set ROI objective.

Business objective of Salon Prive based on 15% of boutique TO.

Responsible for all Salon Prive instore events & Villas.

Reporting toBoutique Director

Role Based in: Dubai Boutique

Direct Collaborators :

VIP Client Managers; Floor Manager; Boutique Managers

HO : Marketing Team

Head of Jewelry & Watches ME

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