

United Arab Emirates Jobs Expertini®

Used Car Purchaser

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Company: First Choice Cars

Location: sharjah

Category: other-general

Job Description:Join First Choice Cars as a car buyer / used car purchaser and play a pivotal role in expanding our inventory with high-quality used cars. This field-based position focuses on the strategic sourcing, evaluation, and acquisition of vehicles across Souq Al Haraj, Sharjah. You will conduct thorough vehicle assessments, negotiate purchase prices, and build lasting relationships with sellers. This role demands a blend of market knowledge, negotiation prowess, and a keen eye for automotive value, all conducted within the dynamic environment of the automotive industry.

Key Responsibilities:Source used vehicles through field research, including auctions, private sales, and online platforms.Perform detailed evaluations of potential purchases, assessing condition, market value, and suitability for our inventory.Negotiate directly with sellers to secure the best purchase terms.Ensure compliance with all legal and regulatory documentation requirements.Collaborate with internal teams to align acquisitions with our sales strategy and inventory needs.Regularly report on market insights, purchasing activities, and inventory updates.

Skills/Qualifications:Proven experience in automotive purchasing, with a strong vehicle appraisal and negotiation background.Excellent interpersonal and communication skills, with fluency in Malayalam, Hindi, and English; Arabic is a plus.Professional demeanor, with a competitive drive and a focus on achieving targets.Valid UAE driving license and proficiency in digital tools for communication and documentation.

Skills:Strategic thinker with a solid ability to identify opportunities in the automotive market.Exceptional negotiation skills, capable of securing competitive prices and terms.Effective relationship builder, maintaining and establishing connections with a wide network of sellers.Detail-oriented, with a keen eye for assessing

vehicle conditions and market values.Strong organizational and time management skills, capable of managing multiple sourcing initiatives simultaneously.Experience:A minimum of 3 years of relevant experience in the automotive sector, particularly in roles focused on purchasing or sales.A track record of successful vehicle acquisitions and familiarity with the dynamics of the dynamics of the automotive market.Application Instructions:We're looking for candidates who share our passion for cars and excellence in service. If you're ready to take on this challenging and rewarding role, apply now through Bayt.com. Please include your CV and a cover letter outlining your specific experience in automotive purchasing and why you're the ideal candidate for this role.Join us at First Choice Cars and drive the future of the automotive industry together. We look forward to welcoming you to our team.

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