

Valuation Manager

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Company: ADIB

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Role : Valuation Manager

Location Dubai

Role Purpose:

To provide quality control for valuation reporting for the respective department, ensure that all valuations are completed in accordance with RICS Professional Standards for the respective department, to provide good customer service to the existing clients and maximize business opportunities across UAE.

KEY METRICS FOR VALUATION MANAGER:

Revenue: n/a

Expenses: n/a

Net Income: n/a

Assets: n/a

Headcount: n/a

Number of branches: n/a

Number of ATMs: n/a

Number of Direct Reports: 0

Key Accountabilities of the role

General :

Management skills

Provide a high level of customer service and care.

Present the company in a professional manner in all business events and encourage cross selling with departments.

Self-development and continuing personal development.

Lead and develop the Valuation Team in assigned location and assigned function (Residential or Commercial) so that they have the skills, experience, and motivation necessary to deliver an excellent service.

Prepare to have webinar sessions about UAE RE market internally for MPM & ADIB staff and for external clients of MPM & ADIB at least twice per year.

Provide Financial Feasibility Studies as required – (Commercial)

Maintain up-to-date database of property records.

Ensure a high standard of report output.

Ensure turnaround times are met for all respective cases.

Excellent knowledge of the property market

Revenue:

Business Development and Revenue Growth for respective office

Assist with department financial performance.

Manage incoming new business opportunities.

Valuations:

Draft, review and sign valuation reports.

Monitor quality of reports output (to comply with IVS and RICS).

Ensure a high standard of report output.

Ensure turnaround times are met for all respective cases.

Full knowledge of RICS/IVSC.

Full working knowledge of the application of the 3 Methods of Valuation.

Risk:

Responsible for mitigating exposure to risk and compliance of respective valuation department.

Comply with the Standard Operating Procedures for the valuation and advisory department.

Training :

To provide specific required training.

To support the valuations team with valuation reports, from time to time.

Specialist Skills / Technical Knowledge Required for this role:

University Degree (preferred in Real Estate Valuation).

FRICS/MRICS qualified Registered Valuer.

Excellent communication skills.

Excellent market knowledge.

Good working knowledge of Outlook, Excel, CRM etc.

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