

United Arab Emirates Jobs Expertini®

Van Sales Representative Jobs in Dubai | Al Rostamani Group

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Company: Al Rostamani Group

Location: , Dubai, United Arab Emirates

Category: sales-and-related

Al Rostamani Group Careers is Looking to Hire Following Staff – Van Sales Representative Jobs in Dubai | Al Rostamani Group

About Al Rostamani Group

Al Rostamani Group is a holding company that has investments in industries like automobile, trading, construction, forex & communications. Dubai, Dubai, United Arab Emirates. Al Rostamani Group, also known as “AWR”, is a privately held company established in 1954 in Dubai, United Arab Emirates, by Al Rostamani brothers, Abdullah and Abdul Wahid Al Rostamani. The company is headquartered in Dubai and employs over 3,800 workers

Job Description

To make sure the smooth flow of documents and materials for the sites and clients by liaising with customers, suppliers and warehouse, and ensure that the BU(s) adhere to all relevant standard policies. Also, ensure product code master data integration between CRM and SAP.

Job Responsibilities

Achieve monthly sales targets by category, SKU, customer

Deliver distribution objective within his outlets.

Ensure minimum level of availability by product to prevent out of stock.

Ensure 100% coverage of assigned journey plan.

Ensure display guidelines/planograms are implemented to standard.

Ensures POS are deployed to standards and guidelines.

Ensure pricing is clear to customers.

Maintain proper and clear records for all credit issued from the company & sold by CASH only to the market

Ensures collections & payments, follows journey plan and does not exceed Float limits

Adhere to company policy on damages or unsaleable stock.

Uses Sales Automation tools in invoicing.

Ensure products are placed in hygienic area

Ensure all products on display are clean and in good condition & rightly priced to the consumer

Recommend development plans for his team Spend 70% of his time in the field

Submit all required reports to his line Supply/Manager

Highlight any competitors' activity on regular basis

Comply with the company QMS requirements

Job Requirements

Secondary school certificate

Min 3 years in the UAE

#J-18808-Ljbffr

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